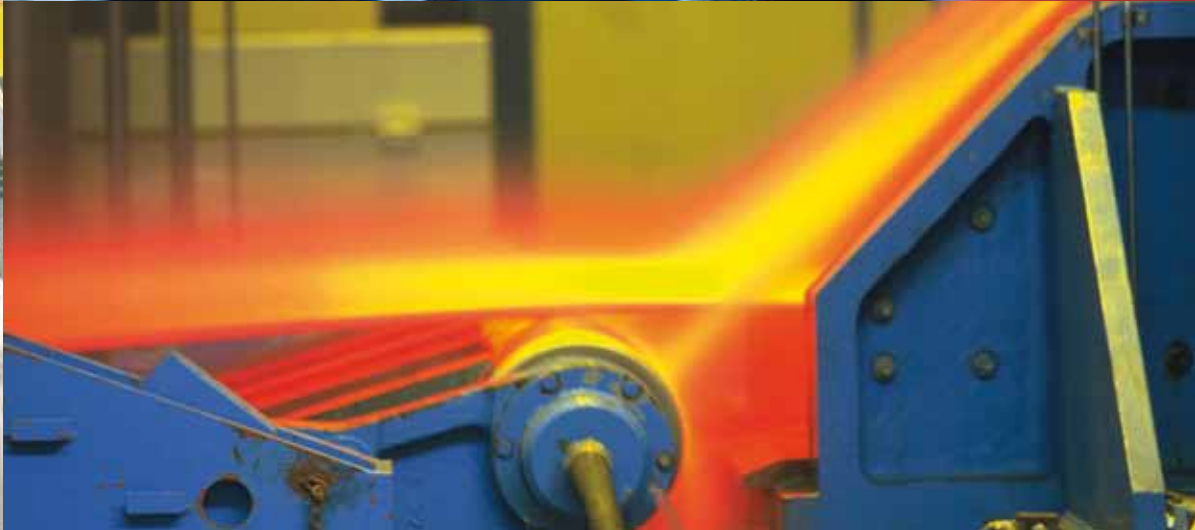
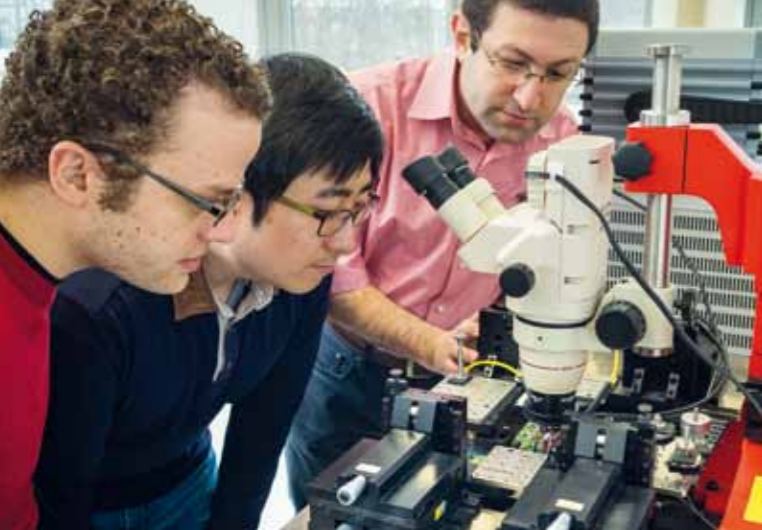


A GROWTH REGION ON THE RISE



We take care of your business.

FRANKFURT (ODER)
EISENHÜTTENSTADT



“The main arguments for companies locating to the Growth Area of Frankfurt (Oder)/Eisenhüttenstadt are the highly-trained workforce, the first-class infrastructure and the way in which investment projects can be fast-tracked here!”

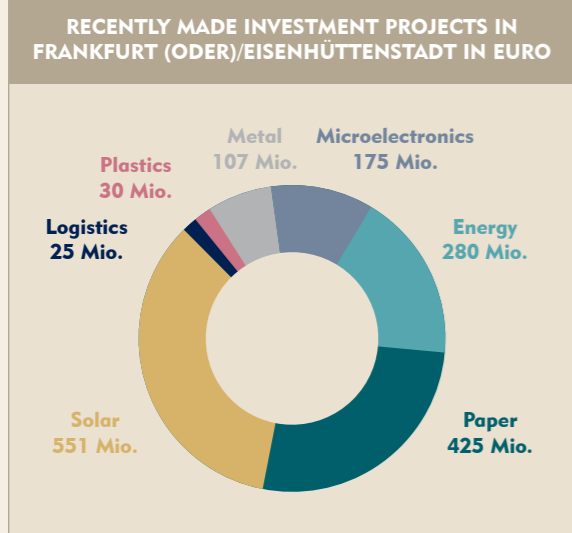
Christopher Nüßlein, Managing Director
Investor Center Ostbrandenburg GmbH

WELCOME TO EAST BRANDENBURG



„The Growth Area of Frankfurt (Oder)/Eisenhüttenstadt is a prime business location situated in the east of Brandenburg, an area which combines scientific know how with the strengths of an industrial location with a rich tradition that is at the same time modern. The European University Viadrina and the Leibniz Institute IHP – Innovations for High Performance Microelectronics are further reasons why this region attracts experts from all over Germany and throughout the world. Situated between Berlin and Poland, the area is building bridges between west and east and, as well as outstanding conditions for business, provides a high quality for living, work and leisure time too.“

Jörg Steinbach, Minister for Economic Affairs and Energy of the State of Brandenburg



TOP LOCATION IN EUROPE

TOP 10 GERMAN CITIES OF THE FUTURE 2016/17 – COST EFFECTIVENESS

RANK	CITY	STATE
1	Frankfurt (Oder)	Brandenburg
2	Dresden	Saxony
3	Leipzig	Saxony
4	Hannover	Lower Saxony
5	Walldorf	Baden-Württemberg
6	Dortmund	North Rhine-Westphalia
7	Bremen	Bremen
8	Aachen	North Rhine-Westphalia
9	Nurnberg	Bavaria
10	Duisburg	North Rhine-Westphalia

fDi Magazine London, Ranking 2016/2017



According to a current analysis by fDi Intelligence, an organisation of the Financial Times Group in London and operator of the world’s largest foreign investment analysis centre, Frankfurt (Oder) ranks first for investors and businesses in Germany when it comes to cost-efficiency. This comparative ranking looked at basic criteria such as moderate wage levels, low rents for office space and commercial and industrial real estate as well as cheap costs for overnight stays in city centre hotels. In addition to that, the Region scores for potential investors due to the highest investment reimbursement rates in Germany and its ability to be used as a German-Polish twin location in order to simultaneously gain access to two of Europe’s largest markets. The advantageous logistics location and the professional project assistance on site are key competitive benefits for investors that aid a fast entry to the market.

“Investment projects implemented in Frankfurt (Oder) and Eisenhüttenstadt demonstrate the attractiveness of the entire region for national and international investors. You are cordially invited to experience this for yourself!”

Frank Balzer, Mayor of the city of Eisenhüttenstadt
René Wilke, Lord Mayor of the city of Frankfurt (Oder)

CITIES AS JOB GENERATORS FOR THE REGION

Frankfurt (Oder) and Eisenhüttenstadt act as important centres and job generators for the surrounding region. According to a current survey of commuters, approx. 20,000 workers travel into the two towns daily from the surrounding area or other towns and cities (including Berlin), approx. 10 % of which commute between the two towns.



“For 5N Plus the plant in Eisenhüttenstadt represented our first venture into international territory. During the location and foundation processes and in the development of our subsidiary, we received comprehensive and valuable support from our close cooperation with local business development institutions.”

A.J. Roshan, CEO 5N PV. The core business of 5N PV GmbH in Eisenhüttenstadt is processing, refining and the hydrochemical recycling of minor metals.

HIGHTECH MADE IN EAST BRANDENBURG



“Our highly-qualified staff use the excellent climate for research and development in Brandenburg. Thus, it enables us to obtain world-class results that convince our partners and customers.”

Prof. Dr. Bernd Tillack, Scientific Director of IHP GmbH

At IHP – Innovations for High Performance Microelectronics more than 320 employees from 23 countries are working on one common goal: the development of innovations. IHP conducts research and development of silicon-based systems and ultra high-frequency circuits and technologies including new materials. It develops innovative solutions for application areas such as wireless and broadband communication, security, medical technology, industry 4.0, automotive industry and aerospace.

The institute has become an internationally recognized competence center for silicon/germanium technologies. One particular strength of the IHP is the development of prototypes and small series on its pilot line using high performance SiGe-BiCMOS technologies. The IHP bridges the gap between universities and industry e.g. through creating Joint Labs and as part of the new “Research Fab Microelectronics Germany”.



HIGHLY-IMPRESSIVE DIMENSIONS

The IHP moved into the new building in the “Technologiepark” in Frankfurt (Oder) in 1999. In 2013, the research institute started its first expansion for a new annex building, containing space for 70 additional workstations. Currently, the 1,000 m² class 1 clean room becomes an enlargement.

ELECTRONICS & MICROELECTRONICS

GÄRTNER ELECTRONIC DESIGN



“Finding the right business environment is one of the keys to success in our industry. Frankfurt (Oder) offers us an atmosphere where partnerships are cooperative and goal-driven. In addition to that, the quality and the commitment of our workers make Frankfurt (Oder) for us an ideal location!”

Walter Wetzel, Managing Director of GED Electronic Design GmbH. The company develops ASICs and ASSPs for the automotive industry in Frankfurt (Oder).

SILICON RADAR



“With our well-qualified staff we are playing in the top league of chip design business for high-frequency RF mixed-signal applications. Particularly due to the close cooperation with the IHP and the spatial proximity to the institute here in Frankfurt (Oder) we are able to bridge the gap between cost reduction and uprating at once on basis of the Silicon-Germanium (SiGe) technology.”

Anja Bölicke, Managing Director of Silicon Radar GmbH

YAMAICHI ELECTRONICS



“Besides the good financial structure in the locality, in particular the available workforce, the highly-developed infrastructure and the highly professional location support in Frankfurt (Oder) were the deciding factors.”

Helge Puhmann, Managing Director of Yamaichi Electronics Deutschland Manufacturing GmbH. The Japanese manufacturer of innovative, electromechanical solutions serves its worldwide customers from Frankfurt (Oder) in the markets of automation, automotive, instrumentation and semiconductor production.



"We offer a broad range of services from technological steel construction to pickled stainless steel design and collaborate with companies in our regional metal processing competence network."

Randy Millatz, Managing Director of Heckmann Stahl- und Metallbau Ost GmbH



STEEL & METAL INDUSTRY



Eisenhüttenstadt is an important location for the production of high-quality industrial steels. With 2,500 employees (incl. 200 apprentices), the ArcelorMittal steelworks acts as a skills centre for the world's largest steel manufacturer for the Central and Eastern European region.

Innovative metal processing companies have settled in the area around the plant that specialize in plant engineering, shipbuilding, conveyance technology, environmental technology and the supplier industry. These offer both, a wide range of services and outstanding opportunities for collaboration. A large number of international suppliers maintain branches in Eisenhüttenstadt.

MORE THAN 50 SUPPLIER COMPANIES

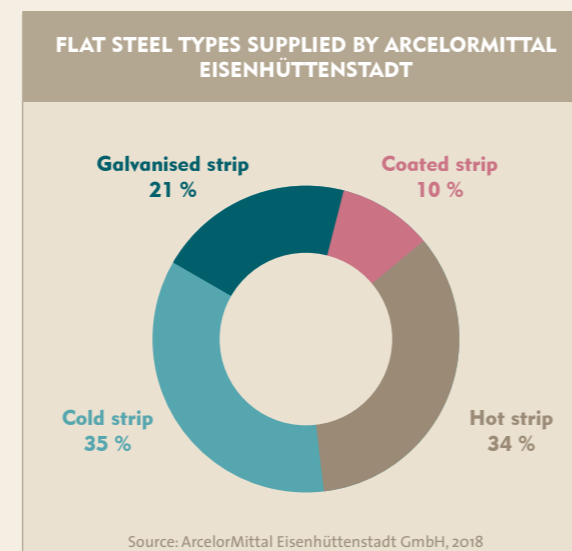


SUSTAINABLE SUPPLY OF EXPERTISE

Training and qualification networks safeguard, together with companies, the region's future need for expertise. Specialist workers for the metal-processing industry and new occupations like solar electricians are trained locally. In addition, training as an engineer is offered in Frankfurt (Oder) at the bbw academy in cooperation with the TU Berlin while other higher education institutions in Berlin-Brandenburg also offer several cooperation arrangements.

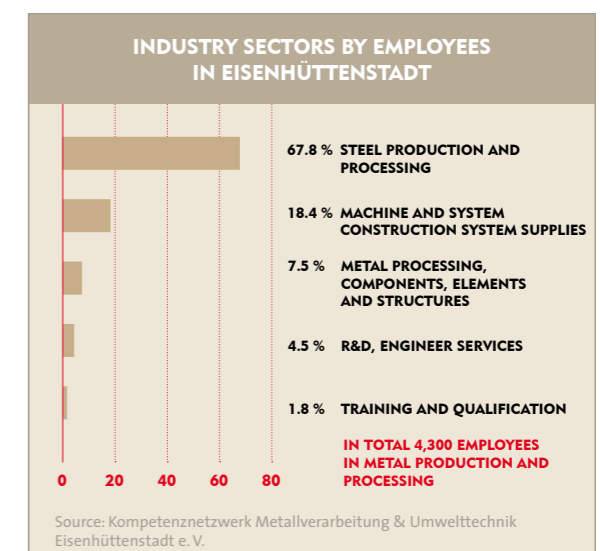
"The integrated steelworks in Eisenhüttenstadt belongs to the world's largest steel group ArcelorMittal, which has 260,000 staff in 60 countries worldwide and a crude steel capacity of 100 million tons. ArcelorMittal in Eisenhüttenstadt specializes in the manufacture of high-quality flat steel products in particular. The group has therefore invested in the further expansion of this plant over the past few years."

Pierre Jacobs, Chairman of the Managing Board of ArcelorMittal Eisenhüttenstadt GmbH



"Our range of services covers the design and manufacture of tools and appliances for wire, profile and metal processing. The equipment we have at our disposal enables us to manufacture pilot series and small series for the automotive industry. During the erection of our new production site, we received a professional support service from local business development agencies."

Armin Latussek, former Managing Director of Proweris GmbH





“The new factory is of great significance for the State of Brandenburg. It was therefore all the more important that the necessary, complex approval process could be fast-tracked within just a few months.”

Jörg Lieske, former Head of Eastern Regional Division, Brandenburg Ministry for Environment, Health and Consumer Protection



650,000 TONS OF BASE PAPER/YEAR

“Choosing Eisenhüttenstadt as a location was a strategic decision for Progroup AG directed at the Eastern European markets. The existing infrastructure, synergy effects due to its links with the ArcelorMittal steelworks, the qualifications of the people and close proximity to science and research institutes were particular factors that spoke for Eisenhüttenstadt.”

Jürgen Heindl, CEO of Progroup AG

Since 2010, Progroup AG has been producing at its site in Eisenhüttenstadt high-quality corrugated base paper with an annual capacity of up to 750,000 tons. The investment amounted to 650 million euros, of which 425 million euros have been invested for the paper mill and 225 million for its heat and power plant.



COMPREHENSIVE INDUSTRY SERVICE



“Unitechnik is a powerful service provider in the area of automation components and solutions. We provide our regional and global customers with maximum precision and individual support, starting with planning and including manufacture, assembly and commissioning.”

Karsten Boldt, Managing Director of Unitechnik Automatisierungs GmbH

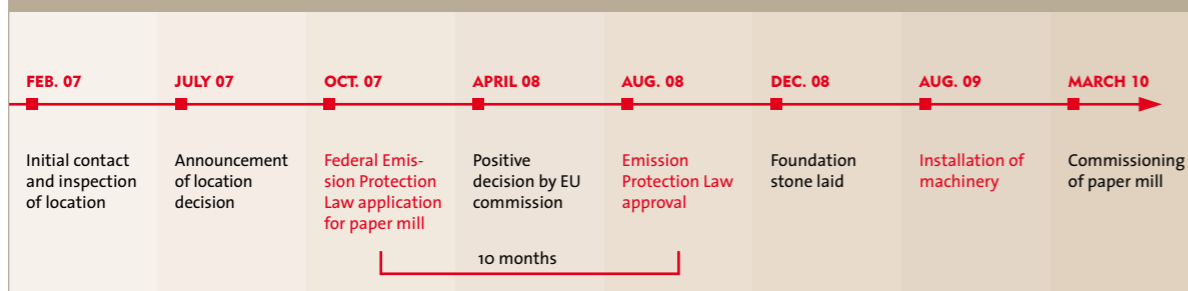
SOPHISTICATED INFRASTRUCTURE FOR THE NEEDS OF INDUSTRY

- Fully-developed industrial and commercial plots
- Multiple redundant electricity supply of 380 kV, 110 kV or 20 kV
- High and medium-pressure gas lines (84 bar or 4 bar)
- High performance water supply and waste water disposal (installed capacity approx. 700 m³/h)
- Direct connection to motorways, rail and waterway networks
- Logistics facilities for heavy industry



Regional companies can provide competitive industry services, ranging from supply of utilities to plant maintenance and repair. New projects are planned, monitored and supported on site in joint project teams. Current examples include the paper mill for corrugated base paper, the connected heat and power station, the 5N PV production site for minor metals and the Vulkan Energie-wirtschaft Oderbrücke GmbH power station.

MILESTONES IN THE DEVELOPMENT OF THE PAPER MILL





“The CT Terminal’s efficient infrastructure and Frankfurt (Oder)’s central geographical location are an important basis for the development of our European intermodal network. This was the reason why we chose to become the operator of the terminal in 2012.”

Dariusz Stefanski, Chief Executive Officer of PCC Intermodal S.A.

AT CHECK-IN IN 45 MINUTES

As an intermodal location, Frankfurt (Oder)/Eisenhüttenstadt offers outstanding transport connections via road, rail, waterway and air. Approx. 75 % of east-west traffic in Europe travels via the A12 (E30) motorway, which runs directly through the region.

The inland port in Eisenhüttenstadt is connected to the European inland waterway network and acts as an interface for truck, rail and shipping traffic.

From the public shunting yard in Ziltendorf, connecting trains serve the industrial areas, offering transportation of full trains and train units.

At Pohlitz airfield, aircraft with a take-off weight up to 8t (MTOW) can take off and land.

INTERMODAL LOCATION WITH POTENTIAL

The freight village in Frankfurt (Oder) has become an important hub for road/rail Combined Transport (CT). Fully-developed industrial and commercial areas are available with both, motorway and rail connection.



CT TERMINAL FRANKFURT (ODER)

The Terminal for Combined Transport (CT) is a sublocation of the freight village Frankfurt (Oder). The terminal was commissioned in April 2005 and currently serves carriers from East Brandenburg, Western Poland and the German capital region. Every day container trains travel between Frankfurt (Oder) and the European international ports of Rotterdam, Bremerhaven and Hamburg as well as to the most important Polish business locations, to Moscow (Russia) and to Ukraine. Additional connections are currently under development.

As a hub for seaport hinterland traffic, Frankfurt (Oder) has been recording a continual rise in container handling since the terminal was opened.

High-performance agents, like the terminal operator PCC Intermodal S.A. and the main customs office in Frankfurt (Oder), ensure traffic is dealt with on schedule.

CURRENT AND PLANNED CONNECTIONS AT THE CT TERMINAL



— Current connections - - - - Planned connections
 — Supplementary offers PCC Intermodal



EXTENSION OF THE CT TERMINAL

Together with the Polish operator PCC Intermodal and with the help of EU funding, the city owned infrastructure company is developing and designing Frankfurt (Oder) as a sustainable rail location for the future. After building up a new gantry crane and additional handling tracks, it is now planned to foster the settlement of rail-related logistics companies on special areas directly next to the terminal.



AIRPORT BERLIN-BRANDENBURG WILLY BRANDT (BER)

Berlin-Brandenburg international airport (BER) will commence its operations with a capacity of 27 million passengers. At its greatest development stage, it can be increased up to 45 million passengers. The BER will provide business travellers, tourists and companies in the capital region with an international airport and optimum connections.



"The Viadrina University represents a fantastic success. It shows how exchange of ideas and cooperation can function outstandingly in a Europe with open borders."

Frank-Walter Steinmeier, President of the Federal Republic of Germany

RESEARCH & EDUCATION

The Berlin-Brandenburg capital region contains the highest density of universities and research institutes in Germany, with some 240,000 students attending 16 universities and 40 universities of applied sciences. A third of these study engineering or natural sciences.

Companies in the German capital region have access to 300 research institutes. These include the Fraunhofer Group, the Max-Planck Society, the Helmholtz Association and the Leibniz Association. Research and development projects are liable to special support and a high level of financial subsidies.

Employees enjoy a high standard of living in Berlin-Brandenburg. A metropolis for nightlife and business – Berlin and the state of Brandenburg boast international flair with top-class entertainment and culture. It also has a multitude of international schools and societies. Many large multinational companies have their European headquarters installed here.



240,000 STUDENTS AT UNIVERSITIES IN BERLIN AND BRANDENBURG

UNIVERSITY	STUDENTS
BTU Cottbus-Senftenberg	7,600
European University Viadrina	6,300
Free University Berlin	31,500
Humboldt University Berlin	35,500
TH Wildau	3,600
TU Berlin	33,500
plus another 50 public or private universities	

Source: University data, 2018/2019

STUDYING WITHOUT BORDERS

Collegium Polonicum is a German-Polish cross-border academic institution which is being maintained by the European University Viadrina Frankfurt (Oder) and the Adam Mickiewicz University Poznań. For more than 25 years a growing number of students is using the European environment for their studies.

EUROPEAN UNIVERSITY VIADRINA

The European University Viadrina is undoubtedly one of the beacons of the European university setup. The institution with a 500 year history was re-established in 1991. Today it is lyceum of more than 6,300 students coming from more than 100 countries from all over the world.

Internationalism is a top priority at Viadrina University. Its faculties of Cultural Studies, Law and Economics focus on providing an education that is interdisciplinary and internationally orientated. As well as the historical main building, the university campus also comprises ultra-modern teaching facilities in the Auditorium Maximum and the Gräfin-Dönhoff building.

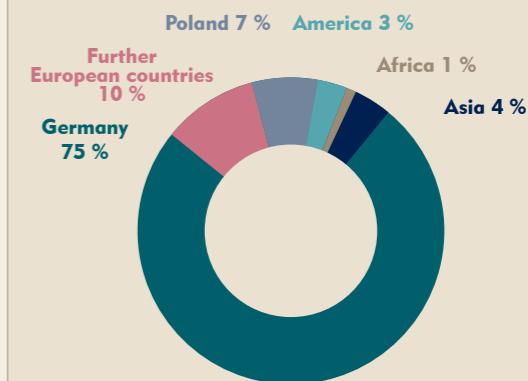
"Viadukt", the annual recruitment and training fair, brings together international companies and students. This is where future careers and potential partnerships are launched and initiated.

A lot of creative minds are studying at the Viadrina University. They are accompanied and supported by the university's own business incubator. Many young start-ups have already been founded here. In several national and international competitions, the university was placed among the top medium-sized universities and has been awarded for its great start-up environment. Therefore, the university is an integral part of the region that accommodates many international companies.

PROF. DR. JULIA VON BLUMENTHAL, PRESIDENT OF THE VIADRINA



MORE THAN 100 NATIONALITIES AT THE EUROPEAN UNIVERSITY VIADRINA



Source: European University Viadrina, status in summer semester 2018



“viadrina sprachen GmbH provides a range of international language, translation and further training services for companies and institutions.”

David Furmanek, Managing Director of viadrina sprachen GmbH



SERVICES AND COMMERCE



HERMES MEDIENBEOBACHTUNG

“A long-standing tradition, a large pool of experiences and always new ideas for optimizing information management – our more than 350 employees in Frankfurt (Oder) and Berlin build the essence of our companies success.”

Andreas Westermann, Managing Director of Deutsche Medienbeobachtungs Agentur GmbH. The company monitors national print media, TV stations, online media and news agencies with its subsidiary in Frankfurt (Oder).



COMMUNIGATE

“We opted for Frankfurt (Oder) because we are able to find qualified staff here and, in the Oderturm, we have found an optimal building in a central location. For us, the direction for Frankfurt (Oder) is clear: CommuniGate will here continue to grow.” Otto Vogel, Managing Director of CommuniGate Kommunikationservice GmbH. Acting as a full-service provider, the company offers telephone and written services for inbound, outbound and back office.



WIRKAUFENS

“In November 2008, we founded the company in Frankfurt (Oder) with just an idea and have become one of the most successful start-ups in recent years due to the help and reliability of our staff.” Daniel Boldin, Managing Director of asgoodasnew electronics GmbH since 2014. The company from Frankfurt (Oder) purchases used electronic consumer goods such as mobile phones or tablets via its own online portal “WIRKAUFENS”, refurbishes and sells them on again via the internet.

UNLOCKING OPPORTUNITIES

On the lookout for a production site or a research and development location? Want to set up a new branch or move your company headquarters? Are you new to the German or European market?

Our welcome package gives you the chance to inform yourself about the first-class opportunities in the region available for investments, while at the same time providing you with an insight into the region’s history, the cultural diversity and the living and working conditions in both cities. **Test our region** and experience an exciting mix of tradition and modernity in the Kleist City of Frankfurt (Oder) and the Planned City of Eisenhüttenstadt.

Visit us on the internet at:
www.frankfurt-oder.de
www.eisenhuettenstadt.de



INFORMATION AROUND THE CLOCK

Both cities use their respective citizens administration office to actively support and inform new citizens around the topics of living and working and relaxing in the region. All those interested can get information about the life and the people in the region from first-hand. Whether as a specialist or executive, scientist, freelancer or artist: We support you and your families from a single source regarding all topics for residence and registration. Whether personally, via telephone, by e-mail or by post: Whenever you need further information – ask us!

For more information plus lots of brochures check: www.regionalerwachstumskern.de

INVESTMENT SUPPORT

The Investor Center Ostbrandenburg acts as a one-stop-agency offering individual and professional allocation support: competent, free-of-charge and, of course, fully confidential. More info: www.icob.de.



We take care of your business.



GROWTH AREA FRANKFURT (ODER) EISENHÜTTENSTADT



INVESTOR CENTER OSTBRANDENBURG

Your professional partner in all location matters for the growth area of Frankfurt (Oder)/Eisenhüttenstadt. We offer investors competent support in the following areas:

- Industry-specific location offers
- Proposals of suitable real estate and plots of land
- State grants and other financial incentives
- Model calculations, cost comparisons and investment appraisals
- Approval management
- Information on Eastern European markets
- Contacts to business partners and networks
- Personnel availability and pre-selection

WELCOME PACKAGE

The welcome package is for companies that want to get to know the region better and includes assistance with market research and with entry to the market. We offer you temporary office space, accompany you during your company start-up and provide you with other individual relocation services. Make use of our resources when planning and implementing your business idea!

ATTRACTIVE INCENTIVES

- Direct cash-back incentives for labour or investment costs
- Loan guarantees and grants for Research & Development projects with other companies or universities
- Training subsidies for employees



INVESTOR CENTER
OSTBRANDENBURG

We take care of your business.

Investor Center Ostbrandenburg
Im Technologiepark 1
D-15236 Frankfurt (Oder)
Tel. +49 335 557 1300
Fax +49 335 557 1310
info@icob.de
www.icob.de



Financed by federal funds and by funding from the State of Brandenburg as part of the joint task: "Improvement of the regional economic structure" – GRW-I

Editorial

Published by: Cities of Frankfurt (Oder) and Eisenhüttenstadt in cooperation with Investor Center Ostbrandenburg GmbH

Pictures: Andreas Labes, ArcelorMittal Eisenhüttenstadt GmbH, Bernd Geller, Berliner Flughäfen, Fotolia.de (pressmaster, DOC RABE Media, goodluz), Giraffe Werbeagentur, Heckmann Stahl- und Metallbau Ost GmbH, Heide Fest, Jürgen Heindl, Frank Hoffmann/fm fotodesign, IHP GmbH, Investor Center Ostbrandenburg GmbH, istockphoto.com (vgajic), Christoph Kadetzki, Kuhnert Medien (Leif Kuhnert), Winfried Mausolf, Christoph Michaelis, MWE, Patrick Pleul, Progroup AG, Proweris GmbH, Rainer Weisflog, Silicon Radar GmbH, Stadt Eisenhüttenstadt, Tobias Tanzyna, TeGeCe Infrastruktur und Logistik GmbH, Thomas Rosenthal, Unitechnik Automatisierungs GmbH (Jan Schönherr), Wikipedia.de/Willi Wallroth, Yamaichi Electronics Deutschland GmbH, ZAB (Till Budde), 5N Plus Inc.

© Investor Center Ostbrandenburg GmbH