

Metal Processing

Eisenhüttenstadt / Frankfurt (Oder)



INVESTOR CENTER
OSTBRANDENBURG

We take care of your business.

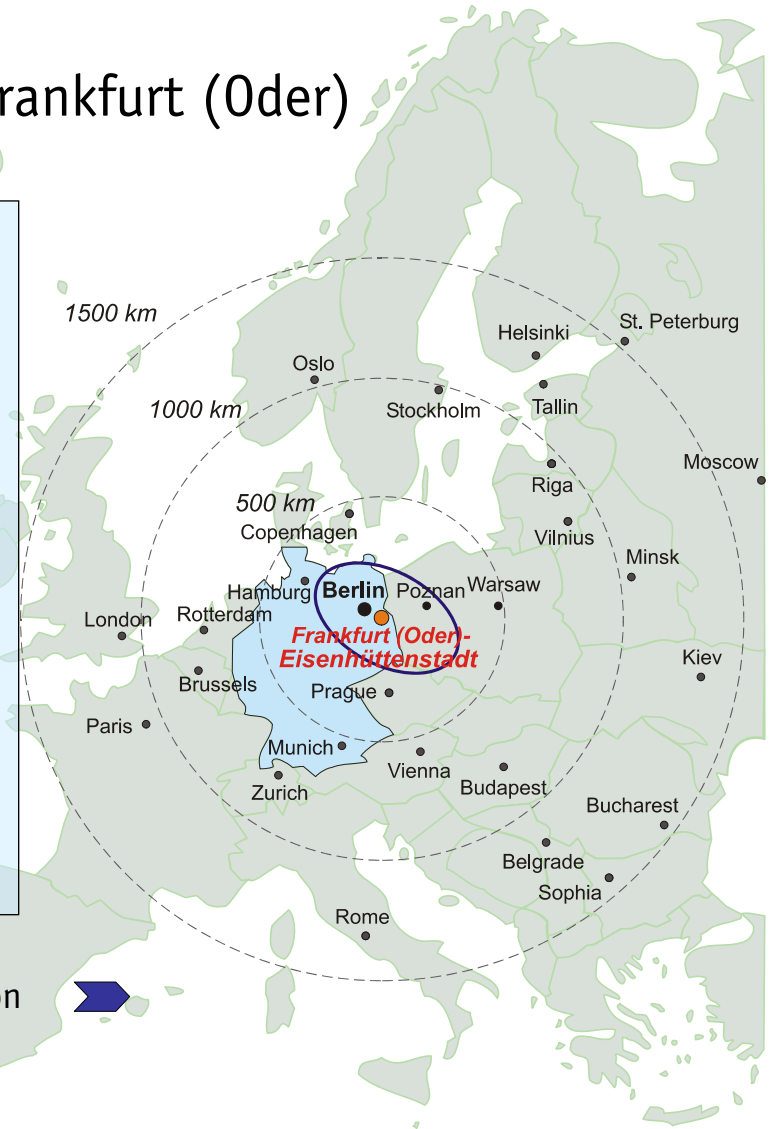
June 2010

Factors of Success

Investing in Eisenhüttenstadt / Frankfurt (Oder)

- » **Technology & Industry Centre**
- » **Successful Set-up of Industrial plants**
- » **Manifold Co-operation opportunities**
- » **Complete Services for Industrial Enterprises**
- » **High Density of Research & Development**
- » **Qualified and Motivated Workforce**
- » **High-Performance Infrastructure**
- » **Highest Incentives in the EU**
- » **Professional Support for the establishment of new businesses on-site**

Please see following pages for detailed information



Technology & Industry Centre

Eisenhüttenstadt / Frankfurt (Oder) are part of the Berlin capital area and form the economic center of the East Brandenburg region.

Eisenhüttenstadt is home of the largest integrated steelworks in East Germany and a center of metal processing, mechanical engineering and paper production.

Frankfurt (Oder) is a leading location for semiconductor production and research in East Germany (manufacture since 1958).

1.2 € billion investments and 3,000 new jobs were realised in Eisenhüttenstadt / Frankfurt (Oder) within the last three years

Strategic logistic location at major trans-European transport routes and favourable basis to serve central and east European markets



Steel, Solar & Paper Industries

Metal Processing
Eisenhüttenstadt / Frankfurt (Oder)



ArcelorMittal Eisenhüttenstadt GmbH

Integrated steelworks, high-quality flat steel for automotive and other industries:

2,3 Mio. t/a crude steel,
1.5 Mio. t/a flat steel



ArcelorMittal



Conergy AG

Integrated solar facility (wafer, cells, modules), Si solar cells with high efficiency, capacity 250 MWp



Progroup AG

Largest paper mill in Europe for the production of corrugated base paper: 650,000 t/a (started-up in March 2010)

pro group



First Solar Manufacturing GmbH

CdTe-thin film technology, capacity 180 MWp

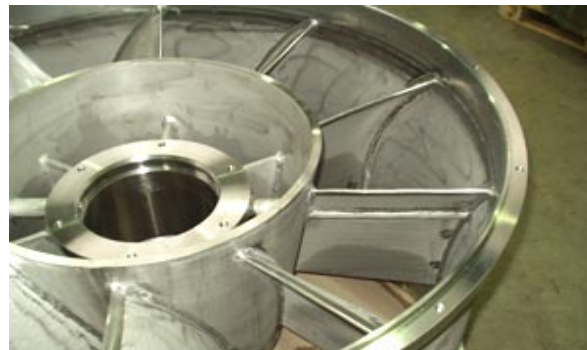


Metal processors and service companies (Selection)

Ferrostaal Maintenance Eisenhüttenstadt GmbH

Mechanical engineering
and plant construction

Maintenance of industrial
plants and systems



Heckmann Stahl- und Metallbau Ost GmbH

Mechanical engineering, components and
systems for machining, steel construction



Unitechnik Automati- sierung GmbH

Control engineering,
Propulsion technology,
Remote effect
technology for different
industrial applications



RMM RailwayMechanicsMetal GmbH

Railway engineering, Signaling and Safety systems,
Turning, Milling, Welding, Metal construction



Metal processors and service companies (Selection)

Voss Werkzeug- und Vorrichtungsbau GmbH

Tools & Devices for
automotive, aerospace,
mechanical and
electrical engineering
industries



Bleichert Förder- anlagen GmbH

Conveyor technology,
production automation,
assembly and concate-
nation technology



Simpex Hydraulik GmbH

Complex solutions for
hydraulics, pneumatics,
lubrication, control
systems



Feuerverzinkerei Voigt & Müller GmbH

Hot-dip galvanizing for
safety barriers for roads,
steel construction,
machining and
components industry

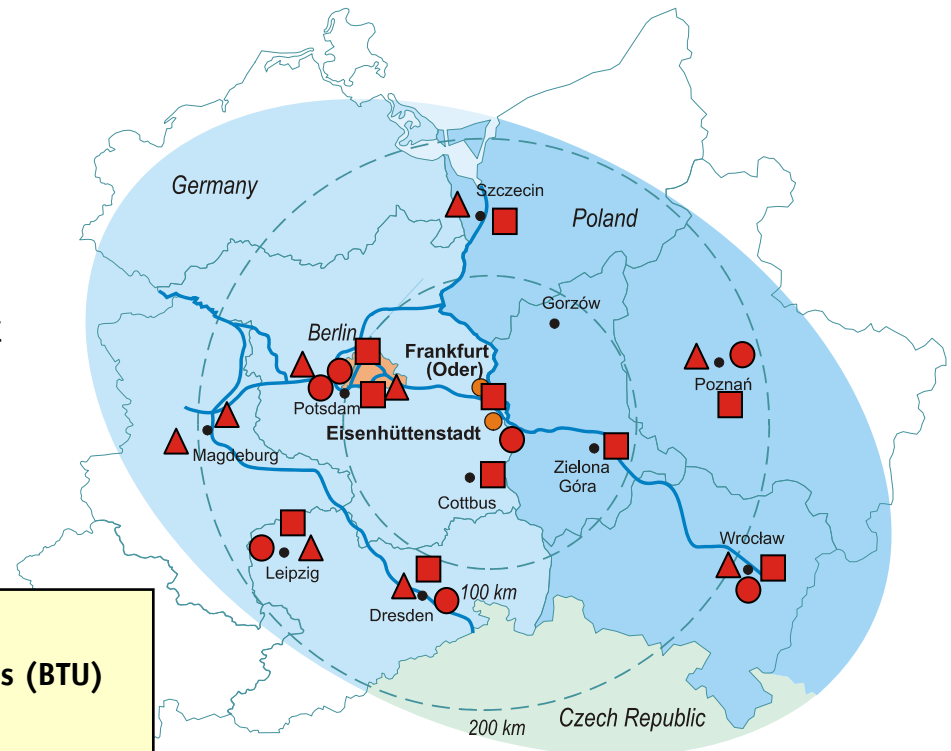


Feuerverzinkerei Voigt & Müller



Highest Density of Research

- > 7 Universities, 21 Advanced Technical Colleges as well as 250 public and private research institutions in Berlin-Brandenburg
- > More than 150,000 students, about one third of them in engineering and natural sciences



Nearest Technical Universities:

- » Brandenburg Technical University Cottbus (BTU)
- » Wildau Advanced Technical College
- » Berlin Technical University

European-University Viadrina in Frankfurt (Oder):

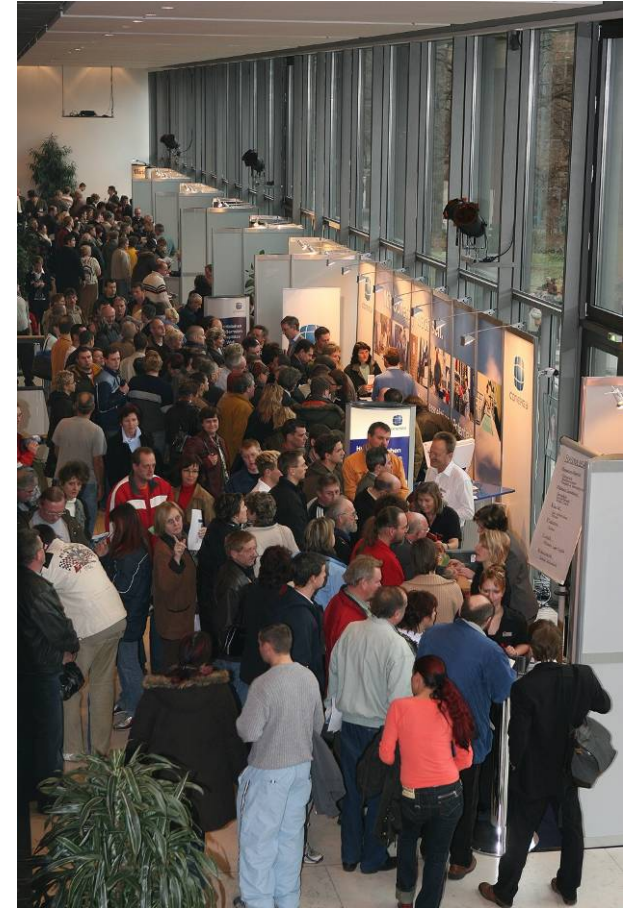
Center of Competence for co-operation and integration in Europe, approx. 30% of students are from abroad from over 70 countries

- Universities
- ▲ Advanced Technical Colleges
- Research Institutes



Motivated Workforce

- > Resident companies have received 20,000 job applications within the last three years
- > qualification and training capabilities of specialized agencies
- > intensive support by the governmental Employment Agency
- > individual support for relocation of workforce specialists, 10% of employees are returnees
- > Many commuters of the region incl. Berlin
- > Example: Jobforum with 5,000 participants and 70,000 hits on the internet



Specialised Training

Specialised training of employees by certified educational institutions and vocational training centres on site, supported and assisted by the Employment Agency

- > Mechanics
- > Electronics technicians
- > Mechatronic technicians
- > Commercial and IT professions




Training of mechatronics technicians
(Source: Employment Agency)



Easy and fast to reach

The cities are well connected and suited for industrial transport via road, rail, waterway and air traffic

- > 50 miles to the German Capital Berlin
- > Direct motorway access
- > Freightcenters for rail and road
- > Inland Harbour
- > Regional airfield
- > 50 miles to the airport Berlin Brandenburg International (BBI)  (completion 2011)



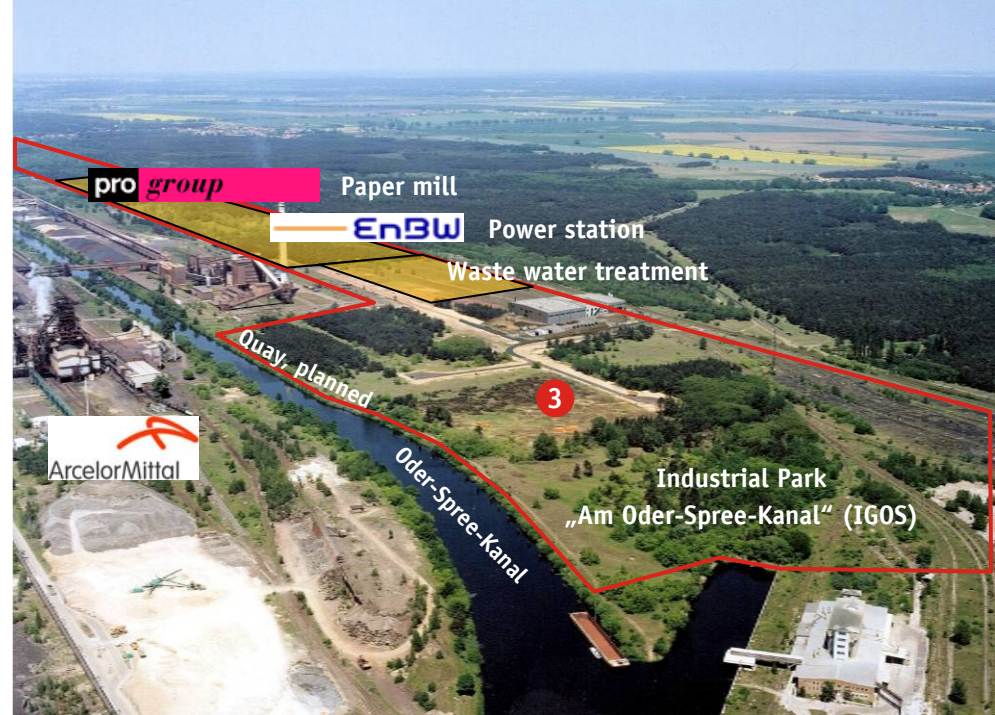
Industrial Parks in Eisenhüttenstadt (Selection)

Fully-developed and very reasonable industrial areas for the setup of new businesses, e.g.:

- 3 up to 40 ha at Industrial Park „Am Oder-Spree-Kanal“ (IGOS), plots up to 15 ha, planning for a quay completed
- 4 up to 20 ha at Seepflanstraße Technology & Industrial Park, plots up to 3 ha

Upgrading

Ca. 160 ha extension area in planning



Industrial Parks in Frankfurt (Oder) (Selection)

Fully-developed and very reasonable industrial areas for the setup of new businesses, near to Motorway A12, e.g.:

- 1 up to 40 ha at Euro Transport & Trade Center (ETTC) – North East and South, Access to rail 5km (ETTC Intermodal Terminal)
- 2 up to 15 ha at Markendorf Industrial Park

Upgrading

Ca. 190 ha extension area in planning



Highest Incentives in the EU

Eisenhüttenstadt / Frankfurt (Oder) are objective-1 areas

- > Investment grants with max. 30%, 40% or 50% of the eligible costs (for large, medium-sized and small companies, respectively), either for capital investments or labor cost subsidies
- > Grants in combination with subordinated loan possible
- > Government-backed loans at low interest rates available (backing up to 80 % of the credit amount)
- > Incentives for industrial R&D projects up to 65%, 75% or 80% (for large, medium-sized and small companies, respectively)
- > Support and subsidies from the Employment Agency, including subsidies for wage cost, training and further qualification, personnel recruitment



Our Services for Investors

The **Investor Center Ostbrandenburg (ICOB)** is your competent partner on site, ready to help you with the information needed to expand your company.

We will support you – professionally, personally, strictly confidentially and free of charge – in all matters setting up your business in East Brandenburg/ Germany:

- > Creation of individual location based offers for your sector
- > Support in the development of business models and plans, considering tax aspects and subsidy programmes
- > Support in selecting the right site and location
- > Support in selecting the right personnel
- > Contacting co-operation partners and service companies
- > One-Stop-Agency for all levels of authority



First-Class Support On-Site ...

- » **„We came with great expectations to Frankfurt (Oder) and I can say all our expectations were exceeded.“**
Michael J. Ahearn, President and CEO First Solar Inc., USA
- » **„The close co-operation with the Investor Center Ostbrandenburg was very helpful to prepare our settlement in Brandenburg“**
Dr. Jacques L'Écuyer, CEO of 5N Plus, Canada
- » **„The support by the city of Frankfurt (Oder) and the State of Brandenburg was excellent“**
Shinoshira Koga, President Yamaichi Electronics, Japan
- » **“The choice for Eisenhüttenstadt was a strategic decision of Progroup towards the markets in Central and East Europe. The factors of success in Eisenhüttenstadt were the available infrastructure, synergies through close proximity to the ArcelorMittal steelworks, the qualification of workforce and the vicinity to research and development institutions.”**
Jürgen Heindl, CEO Progroup AG



